



ABENGOA

Corporate Update

July 2013

- This presentation contains forward-looking statements and information relating to Abengoa that are based on the beliefs of its management as well as assumptions made and information currently available to Abengoa.
- Such statements reflect the current views of Abengoa with respect to future events and are subject to risks, uncertainties and assumptions.
- Many factors could cause the actual results, performance or achievements of Abengoa to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others: changes in general economic, political, governmental and business conditions globally and in the countries in which Abengoa does business; changes in interest rates; changes in inflation rates; changes in prices; decreases in government expenditure budgets and reductions in government subsidies; changes to national and international laws and policies that support renewable energy sources; inability to improve competitiveness of our renewable energy services and products; decline in public acceptance of renewable energy sources; legal challenges to regulations, subsidies and incentives that support renewable energy sources and industrial waste recycling; extensive governmental regulation in a number of different jurisdictions, including stringent environmental regulation; our substantial capital expenditure and research and development requirements; management of exposure to credit, interest rate, exchange rate and commodity price risks; the termination or revocation of our operations conducted pursuant to concessions; reliance on third-party contractors and suppliers; acquisitions or investments in joint ventures with third parties; unexpected adjustments and cancellations of our backlog of unfilled orders; inability to obtain new sites and expand existing ones; failure to maintain safe work environments; effects of catastrophes, natural disasters, adverse weather conditions, unexpected geological or other physical conditions, or criminal or terrorist acts at one or more of our plants; insufficient insurance coverage and increases in insurance cost; loss of senior management and key personnel; unauthorized use of our intellectual property and claims of infringement by us of others intellectual property; our substantial indebtedness; our ability to generate cash to service our indebtedness changes in business strategy and various other factors.
- Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or targeted.
- Abengoa does not intend, and does not assume any obligations, to update these forward-looking statements.

1 Key Update



2 Company Overview



3 Financial Highlights



4 In Summary



1 Key Update



2 Company Overview



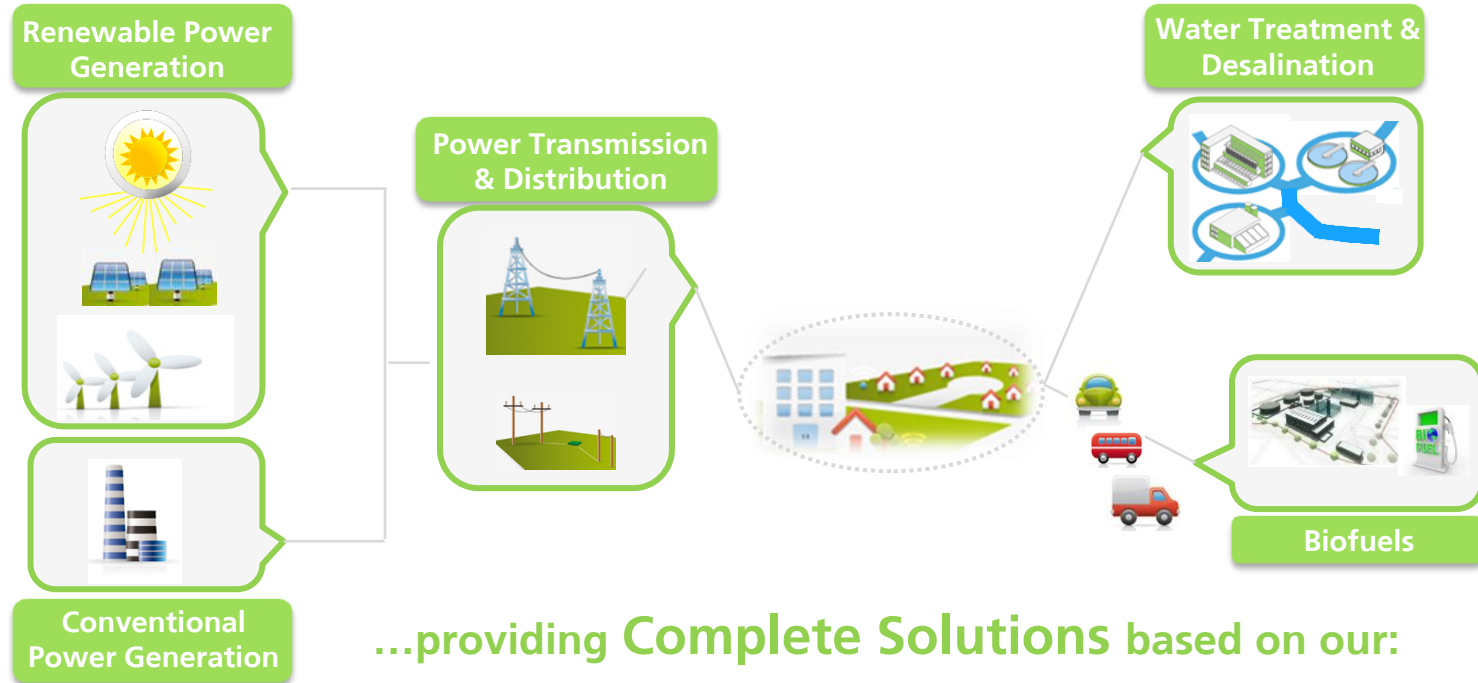
3 Financial Highlights



4 In Summary



We focus our growth on the development of new technological solutions that contribute to sustainability in...



...providing **Complete Solutions** based on our:

- Cutting Edge **Technology**
- Green Field **Project Development** Capabilities
- **Engineering & Construction** Expertise
- Outstanding **Operation & Maintenance** Experience
- Ad-hoc Project **Financing** Facilities

1



E&C Continued Momentum

Excellent bookings in Q2 will drive **Backlog** to **>7B€**

T&D lines in Brazil



1.3 B\$

CSP Plant in Israel



425 M\$

Portland Gen. Electric



364 M\$

2



Project Execution as Expected

Next **assets** entering into **operation** as expected, no delays

Q1'13



Qingdao



Manaus

Q2'13



W2B
Demonstration
Plant

Q3'13



Solana CSP
Plant

3



Improved Outlook in Biofuels

Better outlook for **Biofuels** business during H2 2013

'13 YTD US Crush Spread

↑ \$0.65–\$0.90

(vs \$0.43 average in'12)

'13 YTD EU Crush Spread

↑ €150–€200

(vs €142 average in'12)

Strong RIN Values

Strong

4

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Triton

Closing of the Befesa Sale

Sale of Befesa **closed** on **July 15, 2013**

Cash at Closing

348 M€



Vendor Note


48 M€



Convert Bond

225 M€

Continued building momentum in Q2 with significant new awards...

	Customer	Country	Value	Scope	ABG Equity 2014-2016
 Transmission Lines	Brazilian National Electricity Agency		\$1.3 B	Engineering, construction, maintenance & operation of various transmission lines totaling 2,920 km and several substations	~\$107 M
 CSP Plants	Palen (BrightSource)*		\$1.5 B	Partnering to provide EPC and leading the O&M of the two biggest solar towers in the world (500MW) – PPA Awarded –	~\$120 M
 CSP Plant	State of Israel		\$425 M EPC \$850M	- Build, own and operate a 110 MW solar trough plant with Thermal Energy Storage – EPC	~\$86 M
 ISCC Plant	Portland General Electric		\$364 M	Engineering, design and construction of a 450 MW combined cycle plant for a third party	
 Transmission Lines	Ukrenergo		\$71 M	Engineering, construction & start-up of 187 km transmission line for a third party	
 Cogeneration Plant	Rentech Nitrogen Partners		\$30M	Engineering, design and construction of a 15 MW cogeneration plant for a third party in Texas	
 Transmission Lines	Mexico's Federal Electricity Commission		\$68 M	Several contracts for the engineering and construction of 250 km of electricity transmission lines	
 Transmission Lines	Kenya Electricity Transmission Company		\$42 M	Engineering and construction of 132 km transmission lines and substation	

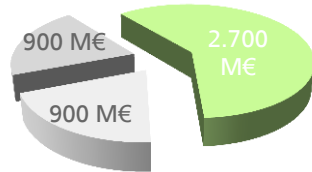
...will drive the June'13 Backlog to >7 B€

*PPA Awarded for the Palen project, but not included in backlog yet

Government officially announced a new electric regulation reform in Spain on Jul. 12. Not expected to have a negative impact to our Solar business

New Legal Frame...

- Guarantee financial balance
- Definitely solve tariff deficit issue
- Fix '12-'13 deficit of 4.5 B€ by:



■ Consumers ■ State Budget ■ Regulated costs

Tariff for Renewables...

$$10y \text{ Spanish Bond Yield} + 300 \text{ bp} = \sim 7.5\%$$

Pool + Premium

Preference to solve technical restrictions at a higher tariff

Certainty in the future...

- > New tools to avoid the creation of future deficit
- > No additional costs w/o the equivalent related income
- > Other cost increases to be compensated by increase in consumers' price

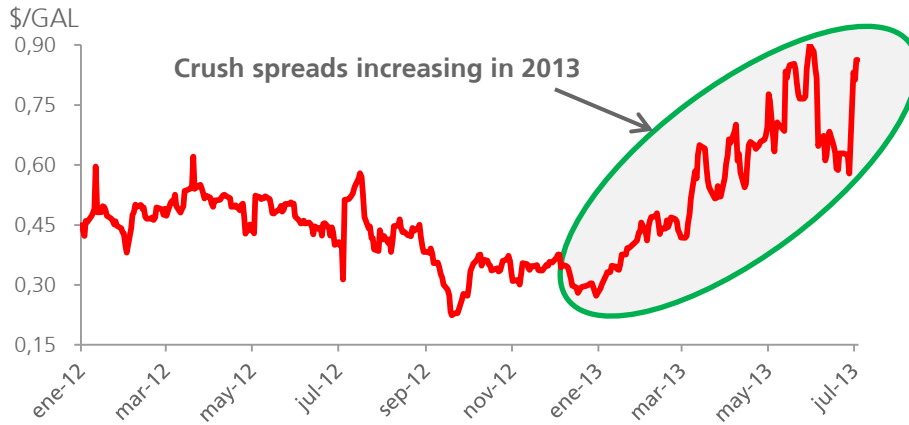


No Additional Impact for Abengoa

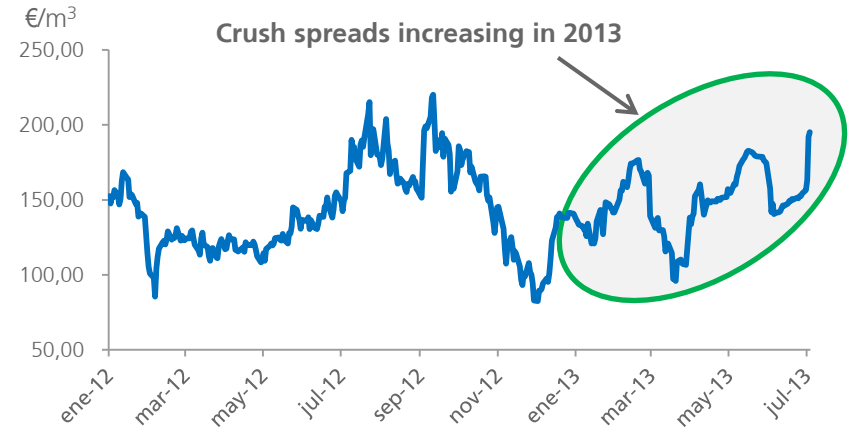
- ... Project IRR in the high single digits
- ... Assets at Book Value, avoiding impairment charges
- ... Reasonable ROE
- ... Continue serving the project debt and receiving the cash flows from the O&M of our plants
- ... no downside risk for new investors since current valuations assign no value to these assets
- ... We should be able to finance Solaben 1 & 6



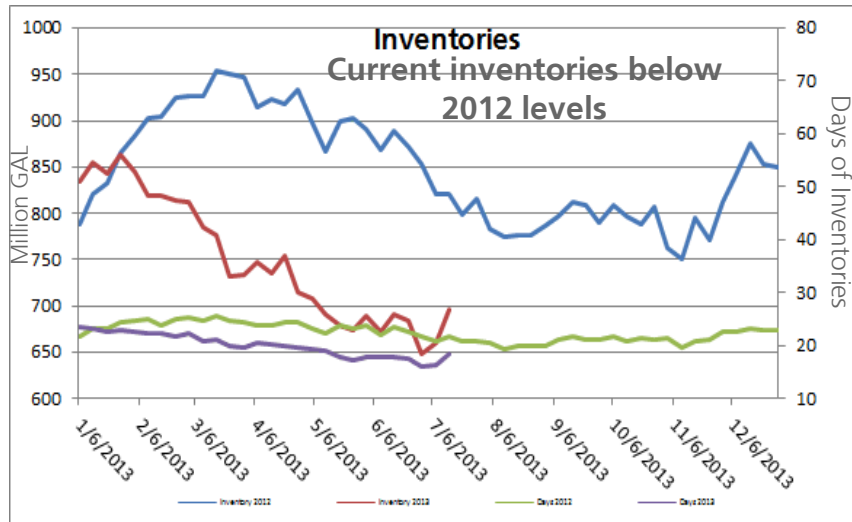
US Crush Spread 2012 & 2013 YTD



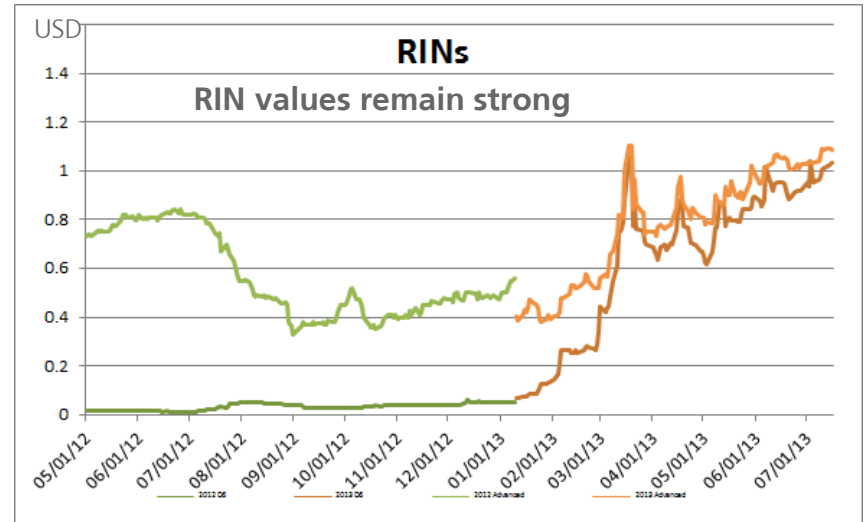
EU Crush Spread 2012 & 2013 YTD

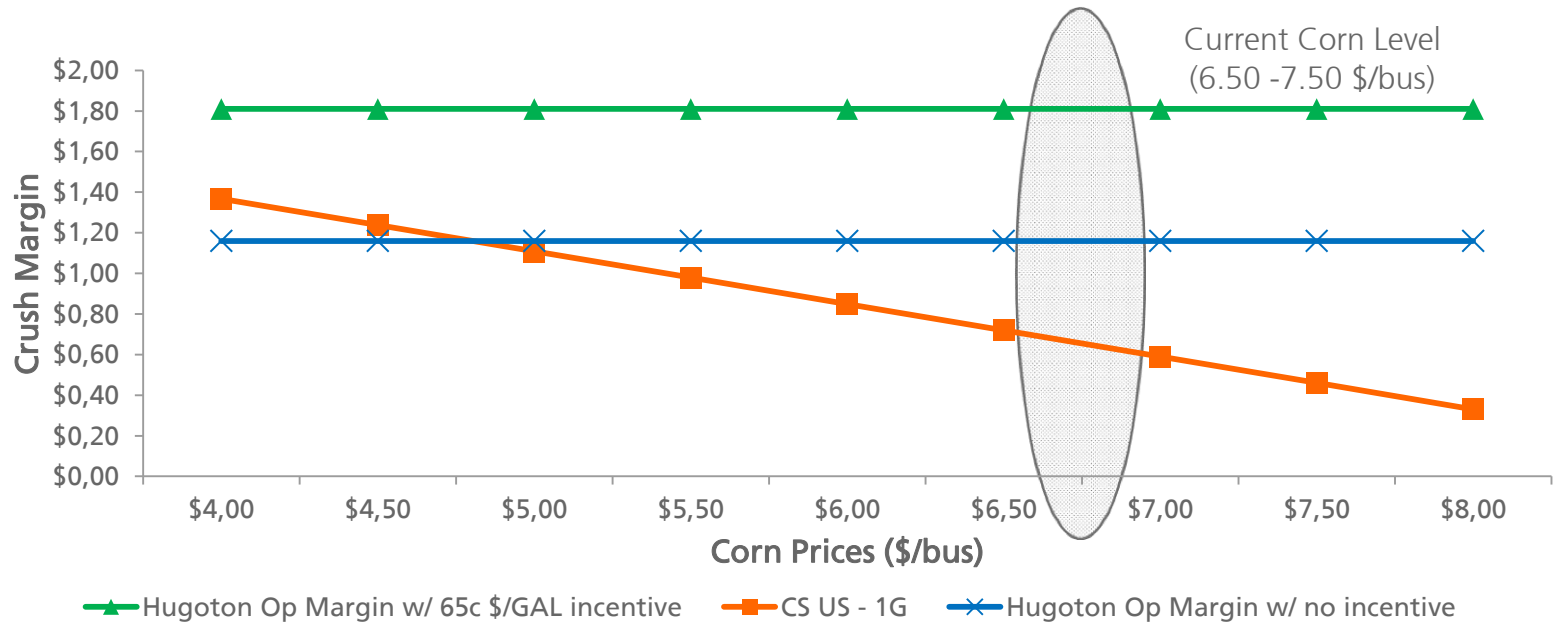


Ethanol Stocks



RIN's Price Evolution





2G with incentive

2G margins for our Hugoton plant are higher than 1G under any likely corn price scenario

Corn Price Break-even

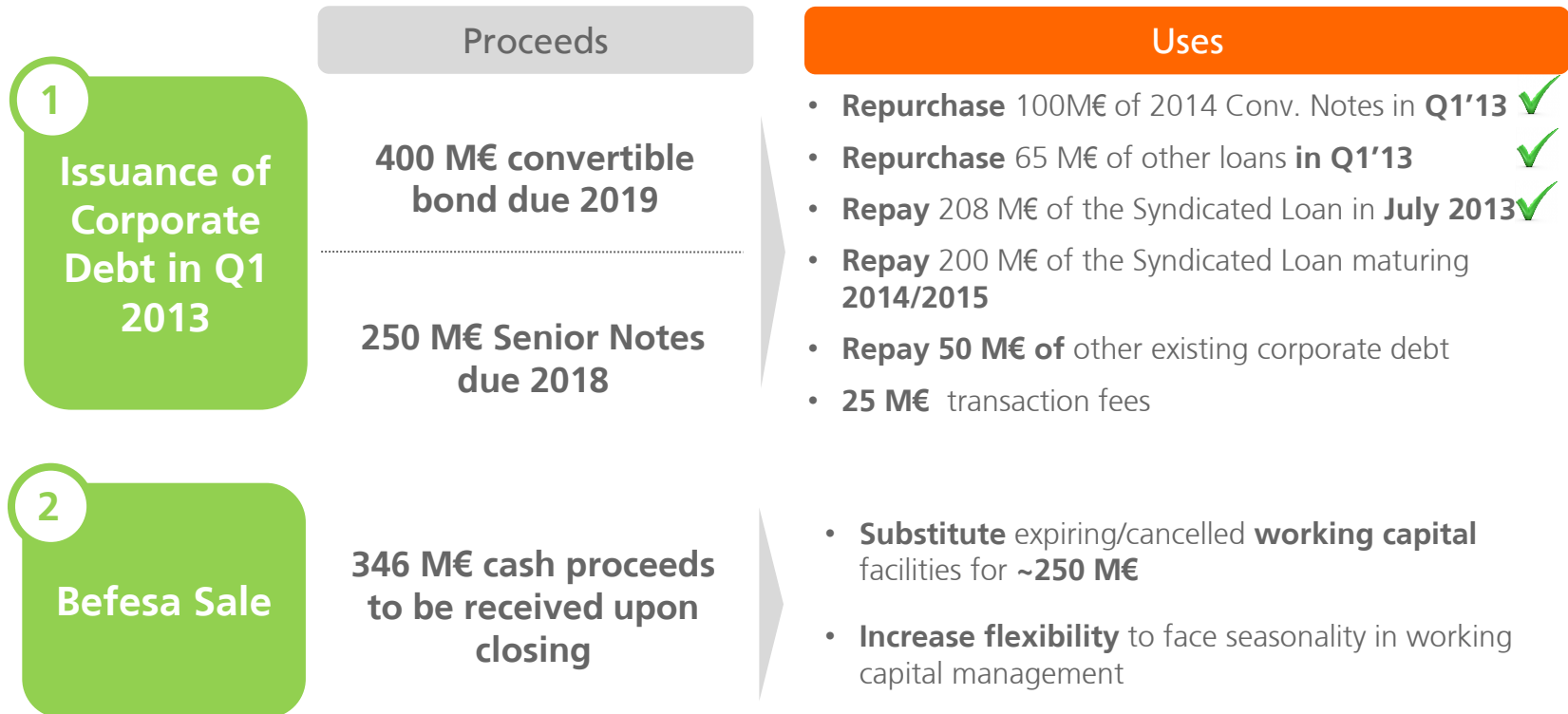
2.20 \$/bushel

2G w/o incentive

2G margins once ethanol price incentives are removed are higher than 1G margins for the last 3 years -> 2G still competitive w/o incentive

4.70 \$/bushel

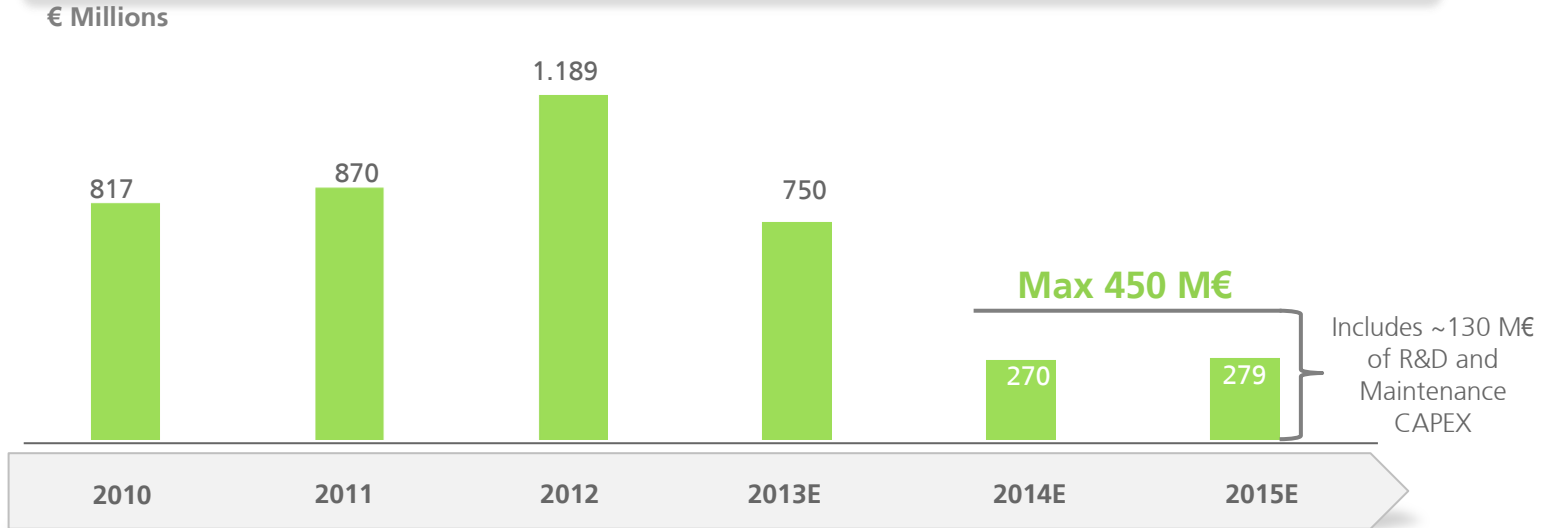
Issuance of 650 M€ debt at corporate level and sale of recycling business



Positive debt reduction, extension of corporate debt average life and increase working capital flexibility

Strong commitment towards corporate CAPEX reduction

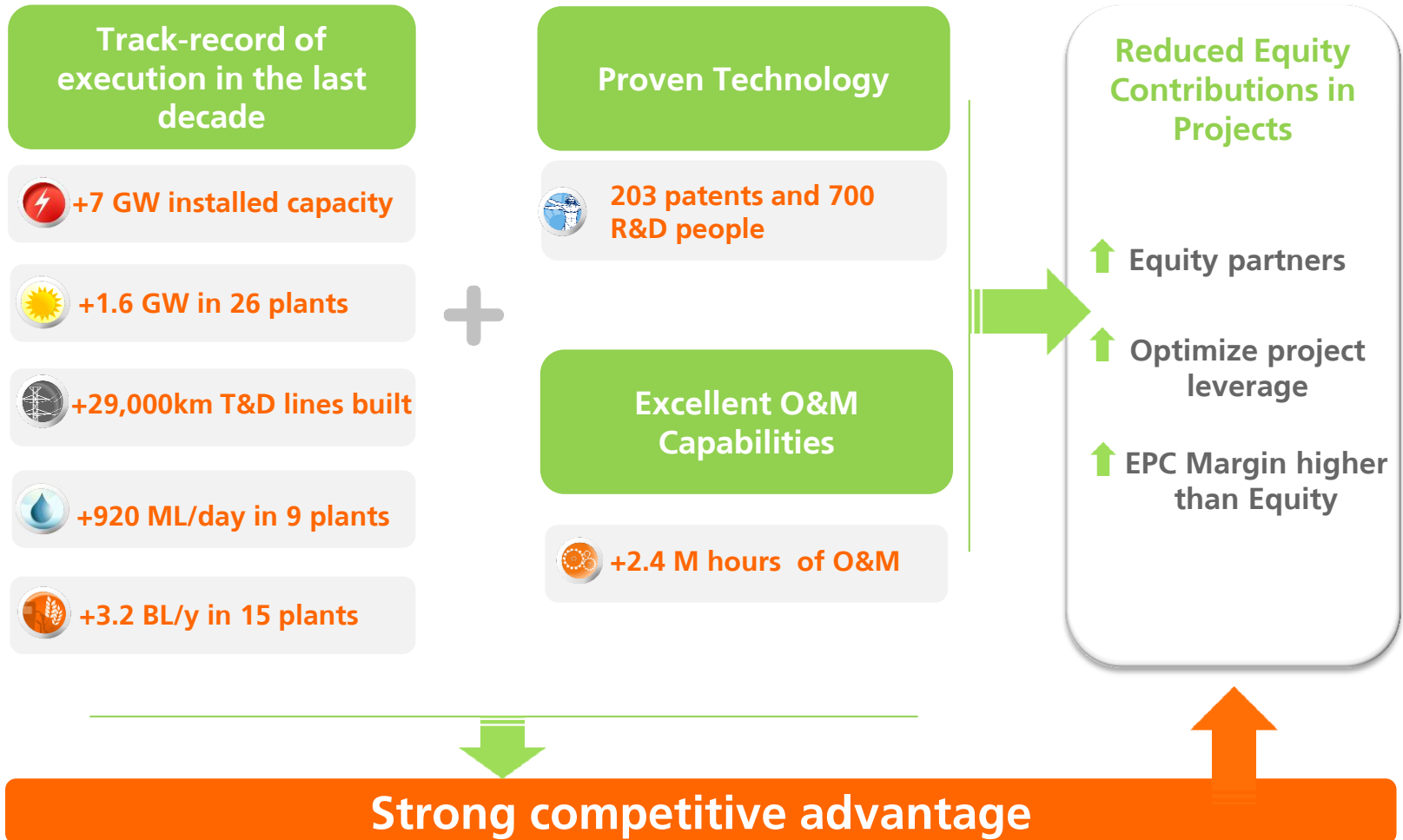
Corporate CAPEX Evolution



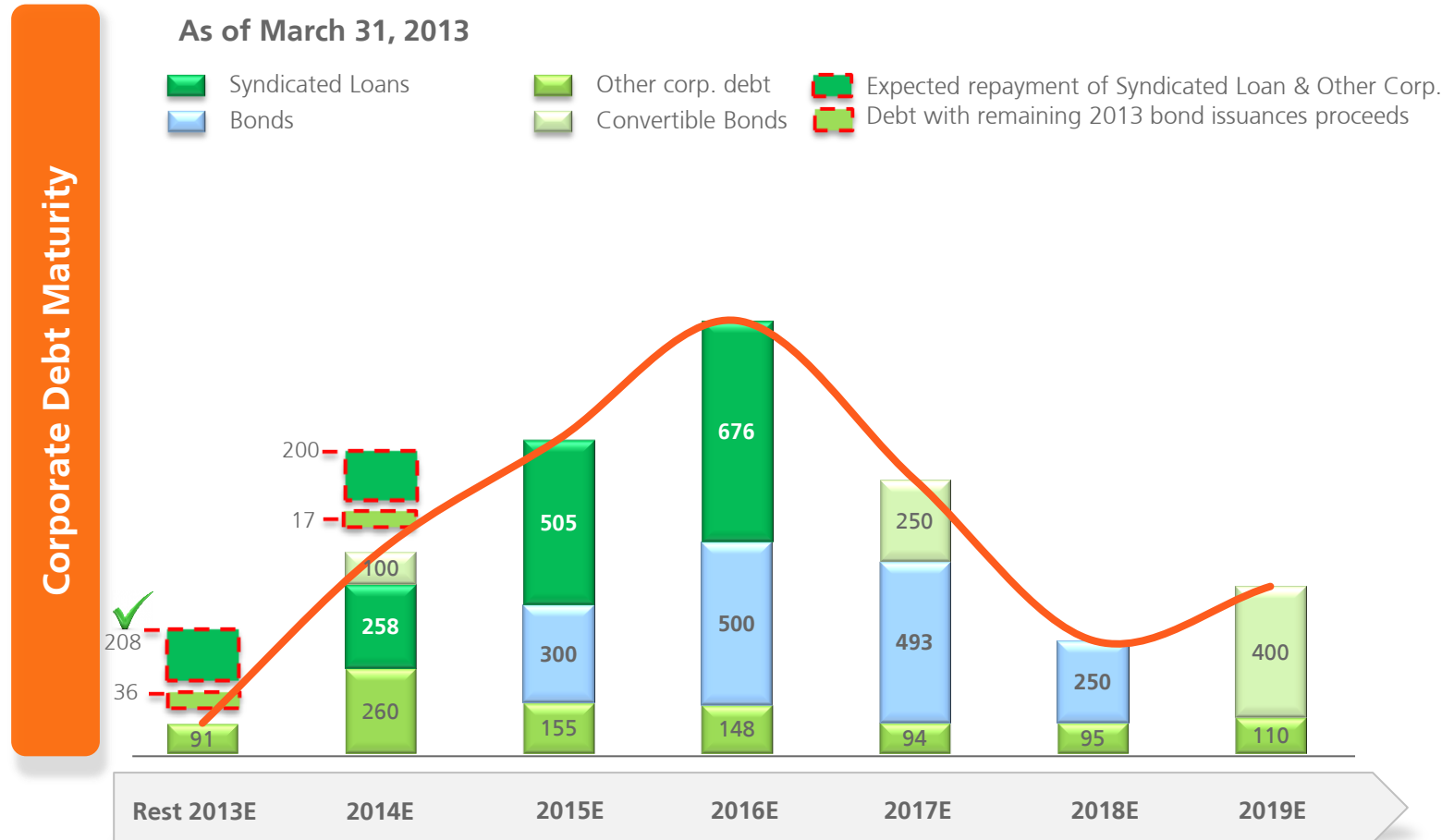
Ending CAPEX intensive phase to enter in the next sustainable growth phase

- > EPC Margin \geq Equity Contribution to projects
- > ~300 M equity contribution expected for the rest of 2013E
- > Clear plan to reduce corporate CAPEX: €450 M/year in 2014 and next years
- > Corporate CAPEX also includes R&D CAPEX

Proven technology and track record of building & operating assets allows Abengoa to minimize future equity contribution to projects



Significant extension of average life of corporate debt vs previous years



Increased risk management tools and discipline to allow for sustainable growth and achievement of targets

Our Plan to Generate Positive Corporate FCF

1

Reduce Net Corporate Leverage

<3.0x in 2013
<2.5x from 2014

2

Reduce Corporate CAPEX

≤450 M€ per year from 2014

Corp. Free Cash Flow in 2015

Discipline on CAPEX investment

- Abengoa's equity contribution in projects to be lower than the EPC margin of the asset construction

Continue track record of asset rotation (forecast 2013-2014)

- Power T&D lines in Latam: ~410 M€ cash + ~900 M€ gross debt reduction
- Renewable & Conven. power: ~560 M€ cash + ~200 M€ n/r gross debt increase
- Others: ~520 M€ cash + ~880 M€ gross debt reduction

A clear path going forward...

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Now

- ✓ Sale of Befesa
- ✓ Resilient E&C business: >7 B€ Backlog, providing great Revenue and WC visibility
- ✓ Repay 200 M€ of syndicated loan
- ✓ Strong liquidity position
- ✓ Reinforced financial discipline

in 6 months

- > Improve biofuels performance from lowest ever
- > Solana in operation
- > Additional Equity recycling for 560 M€

in 12 months

- > Reduce CAPEX
- > Mojave & Hugoton in operation
- > Repay 200 M€ of syndicated loan; refinance most of 2014 remaining FSF maturities with bonds
- > Equity recycling for ~765 M€ with an additional gross debt reduction of ~1,000 M€

in 18 months

- > +500 M€ of additional annual EBITDA from new concessions projects by 2015
- > Equity recycling for ~165 M€ with a gross debt reduction of ~575 M€
- > 1st Ethanol-to-Butanol conversion plant
- > Positive Corp. FCF in 2015

1 Key Update



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We are an international company that applies innovative technology solutions for sustainability in the energy and environment sectors



2
High growing sectors
Energy & Environment



7.8 B€
Revenues in 2012,
increase of **10%** Y-o-Y



+35
Countries with
local presence

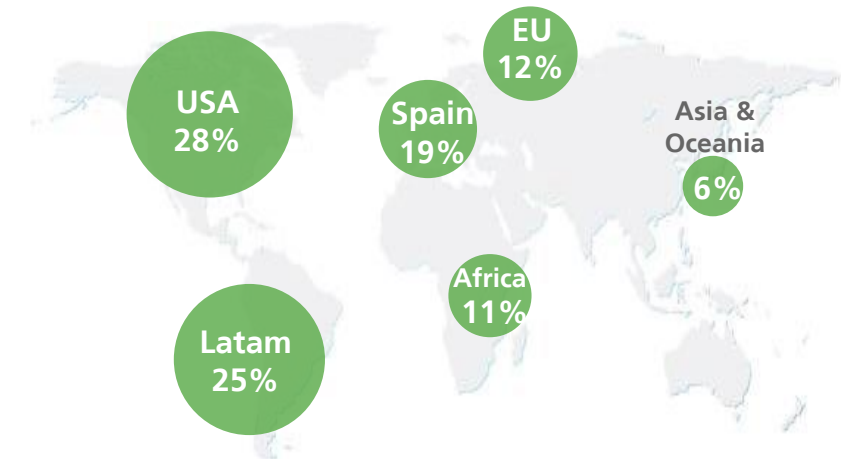


+26,100
Employees, with **>70%**
based internationally






130 M€
Invested in 2013E R&D

Geographically Diversified – Q1 2013 Revenues



Attractive End Markets – Q1 2013

	Revenues	EBITDA
	E&C 74%	E&C 86%
	Concessions 6%	Concessions 11%
	Industrial Prod. 22%	Industrial Prod. 3%

Technology Focused E&C



- 4.5 B€ revenue in FY2012
- +12% EBITDA margin (+16% incl. Technology)
- An international leader in power generation & transmission
- Excellent execution, proprietary know-how & technology

Upside from backlog growth globally

Asset Based Operations

Concessions

- 26 years average remaining life
- Recurrent CF & attractive equity returns
- Focused on power generation, transmission and distribution

Upside of 512 M€ annual. Expected EBITDA contribution* from assets under construction



Industrial Production

- Leader in 1G Biofuels markets
- Our First 2G commercial scale plant in Kansas
- Fully invested, no further CAPEX needed

Upside from 2G Biofuels commercial deployment and improved outlook in 1G market

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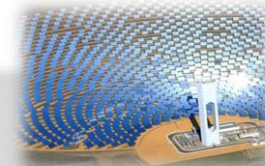
An Integrated Business Model

Integrated business model allowing to reduce execution risk & successfully compete across the full project spectrum (EPC, O&M & Concessions)

Development

Portfolio Management

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EPC Solutions

Technology, Design, Engineering & Construction

Asset Based Operations

Concessions & Ind. Production

Asset Rotation

Mature Concessions & Business

1

External Projects

↑ EPC Margin
↑ Tech. Margin

2

Ext Projects w/
Opportunistic
Equity
Investment

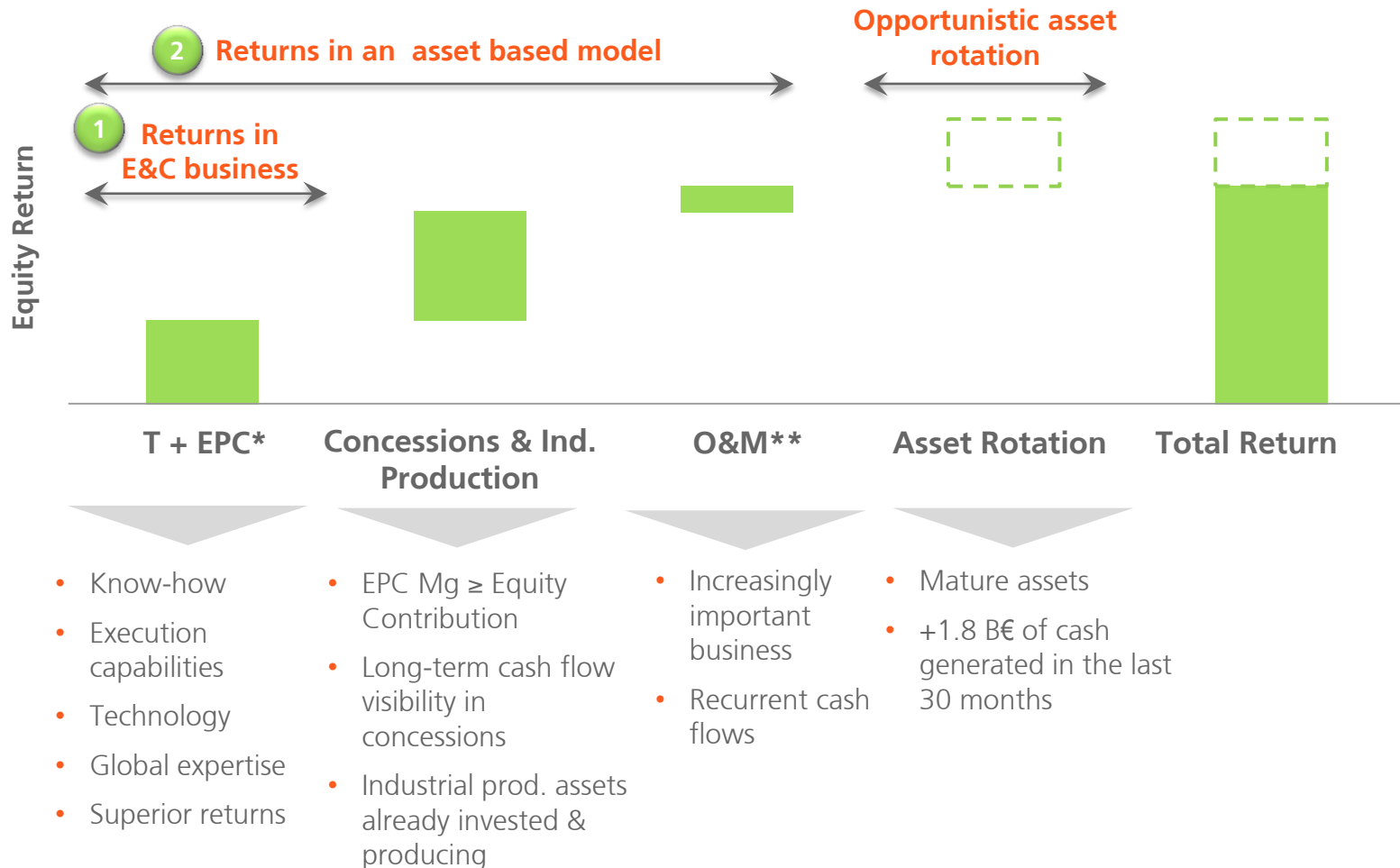
↑ EPC Margin
↑ Tech. Margin

↑ Dividends
↑ O&M

↑ Capital Recycling
↑ Deleverage

Abengoa's Total Return

Abengoa's integrated business model leads to competitive advantage and attractive returns



* Technology, Engineering Procurement and Construction

**Operation and Maintenance

Abengoa's technology provides innovative solutions that enable continued growth and market leadership



Proven Proprietary Technologies in Commercialization Phase...

Super Heated Tower & Large Storage Systems

South Africa 50 MW
Arizona 280 MW

Reverse Osmosis

Honaine 200 ML/day
Qingdao 100 ML/day

2G Enzymatic Hydrolysis

Hugoton 25 MGal

...and Continuously Developing New Cutting Edge Technologies

Molten Salt & Hybrid Solar Towers

Demonstration plants with 1,090 & 797 hours of operation respectively

Ultra-micro Filtration Systems

Ghana 60,000 m³/day

Butanol & Waste to Biofuels

Pilot plants in Kansas, US & Salamanca, Spain, respectively

Hydrogen Energy crops

203
Applied and/or awarded patents

128

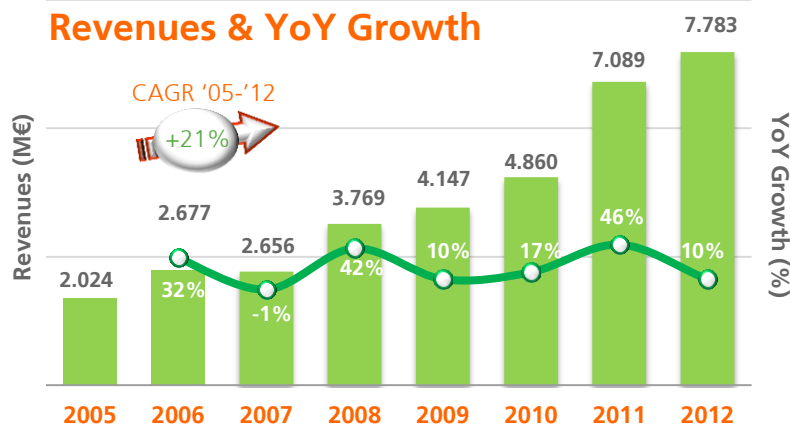
12

34

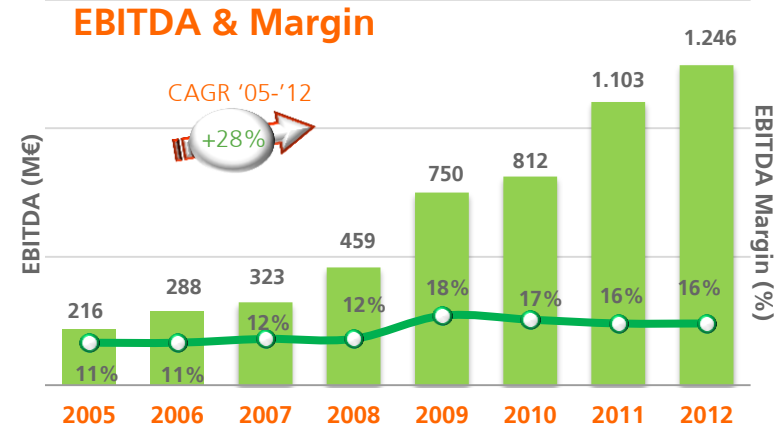
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With a Strong R&D Commitment...+100 M€ expected investment in 2013

A story of growth and value creation driven by excellent project execution and technology leadership



Source: Company filings



Source: Company filings

Assets in Operation

+8.6 B€

assets in operation and
+4.7 B€ under construction

Technology Develop.

+380 M€

investment in **R&D** in the last 5 years with **+200 patents**

Asset Rotation

+1.8 B€

cash from asset rotations in the last 30 months

Corporate Leverage

2.9x

Corp. Net Leverage as of March 2013

Continued Execution of Projects Complying with Original Budget, Schedule and Performance

1

Discipline at
Bidding phase

2

Discipline in
Execution

3

Exhaustive Risk
Management

4

Success Story of Project Execution +16 B€ E&C projects executed in the last 5 years



Conventional Generation



- 300 MW Cogeneration plant
- Mexico
- \$630 M

- 1st cogeneration project with Pemex
- Other reference projects in Mexico, Poland, Argentina...



CSP & ISCC Generation



- 280 MW CSP parabolic trough
- USA
- \$1,632 M

- Largest CSP parabolic trough plant in the world
- Other reference projects in Spain, Morocco, South Africa...



Power Transmission Lines



- 2,410 km Transmission Line
- Brazil
- \$1,024 M

- Largest T&D project in Latam
- Other reference projects in Brazil, Peru, India...



Water Desalination



- 100,000 m³/day desalination plant
- China
- \$192 M

- "2009 Desalination project"
- Others in Algeria, Romania, India, Ghana...

Increased pipeline & backlog provides future visibility

E&C Pipeline

March '13 Pipeline

99,338 M€

Power 42%

Water 29%

T&D 16%

Others 9%

Ind. Plants 4%

Latam 32%

Asia-Pac 21%

USA 15%

Europe 15% Spain 5%

ME&A 12%

1

E&C Backlog

March '13 Backlog

6,262 M€

2

Concessions

March '13 Contracted Revenues*

+36,300 M€

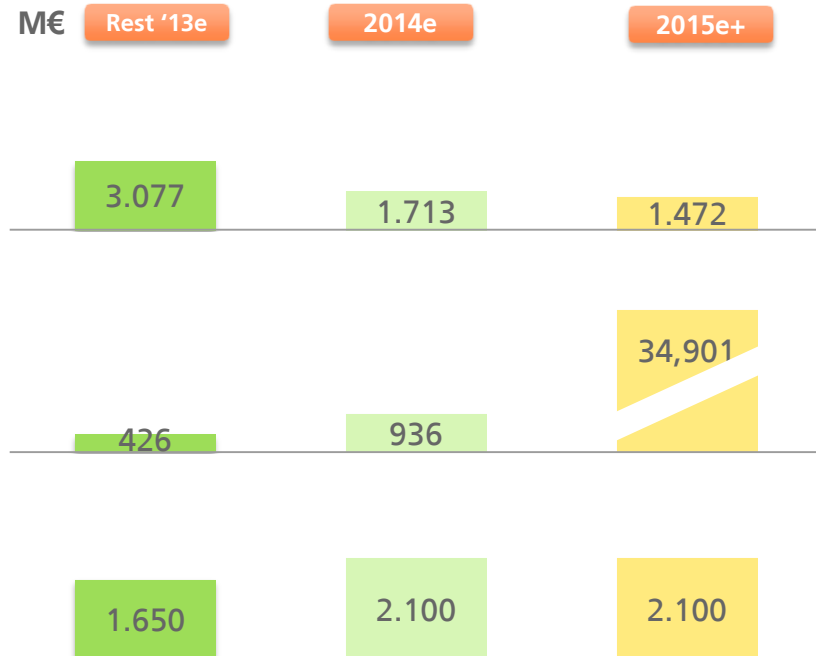
3

Biofuels

Yearly Run-rate

2,100 M€

Estimated Conversion to Revenues



*Represents the estimated revenues from our concession-type business from the entire time horizon of the concessions as of March 2013

Transformation from a pure E&C company to a global integrated sustainability player poised for sustainable growth

E&C know-how



- ✓ Pure E&C company
- ✓ Limited R&D investment
- ✓ International business

Assets investment



- ✓ Strong R&D commitment
- ✓ Opportunistic Equity participation in projects with accretive return
- ✓ Strong Corp. Capex to prepare for next stage of growth
- ✓ Limited dividend

Sustainable growth

2015 Forward



- ✓ Positive corporate FCF
- ✓ Organic deleverage
- ✓ Ongoing strong R&D commitment
- ✓ Incremental value accretion from existing concessions projects
- ✓ Reduced Equity contribution



FCF defined as Corporate EBITDA - Corporate Capex – Net Interest Expense on Corporate Debt - Income Tax paid

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P&L Highlights



7.8 B€

Revenues in 2012, an increase of **10%** Y-o-Y



1.2 B€

EBITDA in 2012, **16%** margin



+28%

EBITDA CAGR in the 2005-2012 period



+512 M€

Additional EBITDA expected from assets under construction by 2015



31%

Pay-out ratio for the 2012 dividend payment

Balance Sheet Highlights



2.9x

↓ -0.3x

Corporate Leverage ratio as of Mar.'13



2.4 B€

↓ -4.5%

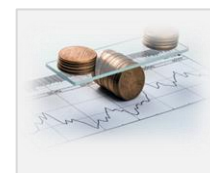
Corp. Net Debt as of Mar.'13



273 M€

↓ -11%

Equity CAPEX invested in Q1'13



~600 M€

Equity CAPEX Plan from Mar'13 thru 2015

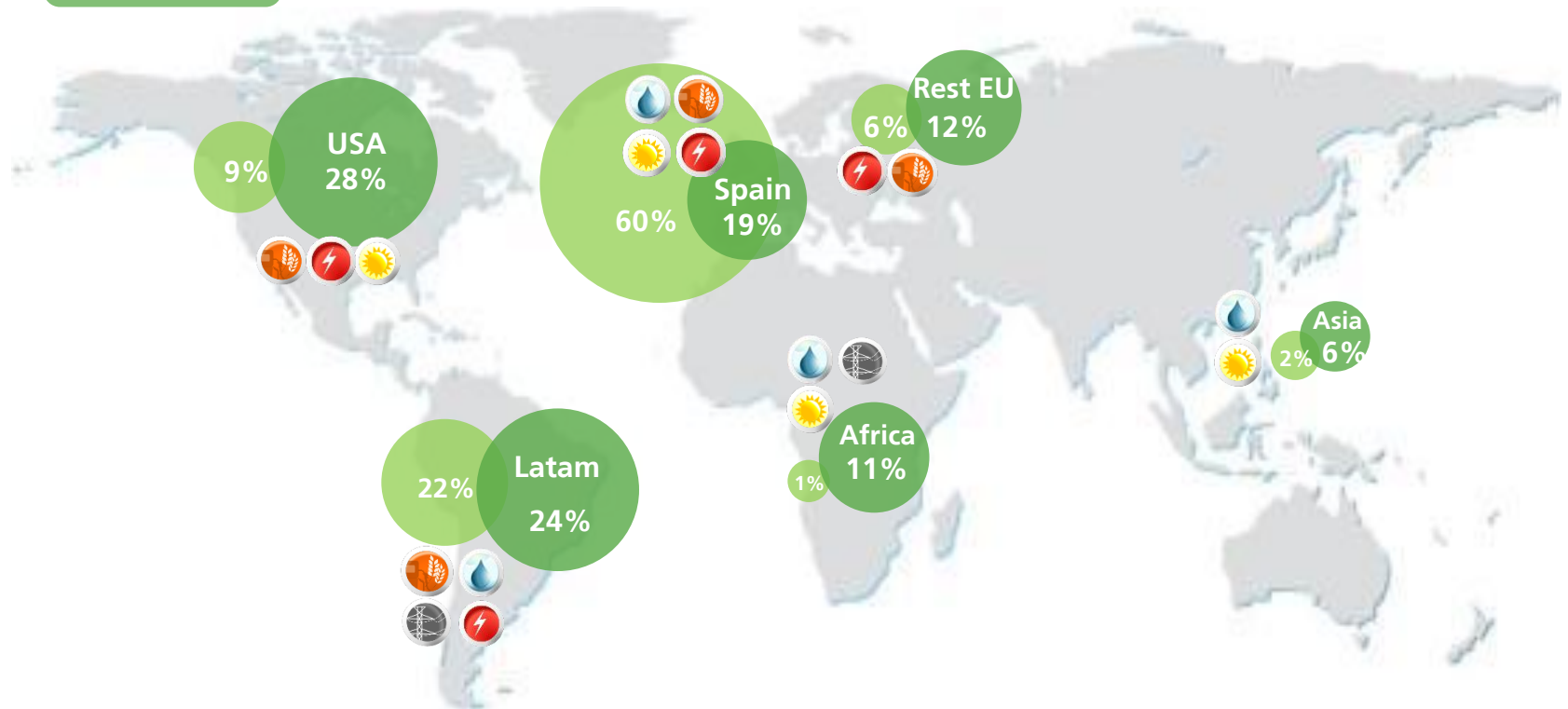


~90 M€

Banking debt maturity in 2013

The U.S. has become our #1 market in terms of revenues

Q1 2013 Revenues
1,850 M€



FY 2002
Q1 2013⁽¹⁾

Growing in a Diversified Way with Business in the US
Being the Largest Contributor in the Mix since 2012

⁽¹⁾ IFRS 10 & 11 applied from January 1, 2013; as a result some companies were de-consolidated and accounted for by the equity method, impacting Q1 2013 revenues by (55.0) M€

A reduced equity contribution to projects will not jeopardize our sustainable growth going forward

€ millions

2013

2014

2015

Target CAPEX

750 M€

450 M€

450 M€

R&D & Maintenance

Est. Yearly R&D investment

~100

~80

~80

Maintenance Yearly CAPEX

~50

~50

~50

Equity Contr. to Projects

Q1 2013 ABG Equity Invest.

273

-

-

Pending ABG Equity as of March

308

140

149

ABG Equity for Q2 projects signed

1

64

49

Total Corp. CAPEX as of now

732

334

328























Room for Growth

18 M€

116 M€

122 M€

As of March 31, 2013

	Location	Capacity	Abengoa (Equity Ownership %)	2013	2014	2015	2016	Expected Start Up	Ann. EBITDAe (M€)	Fully Funded?
	Solana	USA	280 MW	100%				Q3 13	65	✓
	Mojave	USA	280 MW	100%				Q2 14	55	✓
	Kaxu Trough	South Africa	100 MW	51%				Q1 15	81	✓
	Khi Tower	South Africa	50 MW	51%				Q4 14	46	✓
	Solaben 1-6	Spain	50 MW x2	100%				Q4 13	30	
	Tenes	Algeria	200 ML/day	51%				Q3 14	17	✓
	Quingdao	China	100 ML/day	92%				Q1 13 ✓	11	✓
	Ghana	Ghana	60 ML/day	56%				Q1 15	10	✓
	Zapotillo	Mexico	3,8 m3/sec	100%				Q4 16	12	
	Uruguay Wind	Uruguay	50 MW	50%				Q1 14 ✓	11	✓
	Cadonal	Uruguay	50 MW	50%				Q2 14	8	
	Manaus	Brazil	586 km	51%				Q1 13 ✓	35	✓
	Norte Brasil	Brazil	2,375 km	51%				Q4 13	66	✓
	Linha Verde	Brazil	987 km	51%				Q4 13	15	✓
	ATS	Peru	900 km	100%				Q4 13	29	✓
	ATN 3 (Machupichu)	Peru	355 km	100%				Q3 16	10	
	Quadra I	Chile	79 km	100%				Q3 13	7	✓
	Quadra II	Chile	50 km	100%				Q3 13	4	✓
Total									512	

Note: **Blue colour** indicates change from previously reported date of entry in operation – Projects shown in **light grey** indicate contracts that have been awarded but where financing is being closed - See Appendix for details

Liquidity protection & management of corporate leverage: key priorities

	Dec. 2012		March 2013		
	<i>As Reported</i>	<u>Restated⁽¹⁾</u>	March 2013	Proforma ⁽²⁾	
Net Corporate Debt	Corporate Debt	4,758	4,757	5,055	5,055
	Corporate Cash, Equiv. & STFI	(2,275)	(2,271)	(2,681)	(3,120)
	Total net corporate debt	2,483	2,486	2,374	1,935
Non-Recourse Debt	N/R Debt	6,975	5,257	5,435	5,435
	N/R Cash Equiv. & STFI	(1,176)	(1,042)	(552)	(552)
	Total net N/R debt	5,799	4,215	4,883	4,883
Total	Total Net Debt	8,282	6,701	7,257	6,818
Other Info	Pre-operational debt	4,317	2,968	3,516	3,516
	Total consolidated EBITDA LTM	1,246	1,202	1,145	1,145
	Total corporate EBITDA LTM	777	777	832	832

⁽¹⁾Dec 2012 Restated figures includes the application of IFRS 10 & 11. Befesa treated as continued operation.

⁽²⁾Pro-forma magnitudes includes cash to be collected from the Befesa sale of 352 M€ plus monetizable 48 M€ of vendor note and 39 M€ cash from Bargoa sale

Corporate Leverage Ratio within our Target

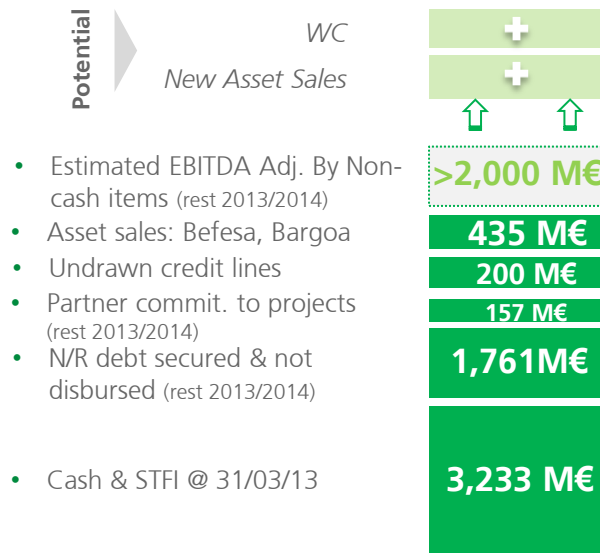
	Dec. 2012		March 2013	
	<i>As Reported</i>	Restated	<i>As Reported</i>	Proforma*
Corporate	3.2x	3.2x	2.9x	2.3x
Non-Recourse	12.1x	9.7x	15.3x	15.3x
Consolidated	6.6x	5.6x	6.3x	6.0x
(excl. pre-op. debt)	3.2x	3.1x	3.3x	2.9x

*Pro-forma magnitudes includes cash to be collected from the Befesa sale of 352 M€ plus monetizable 48 M€ of vendor note and 39 M€ cash from Bargoa sale

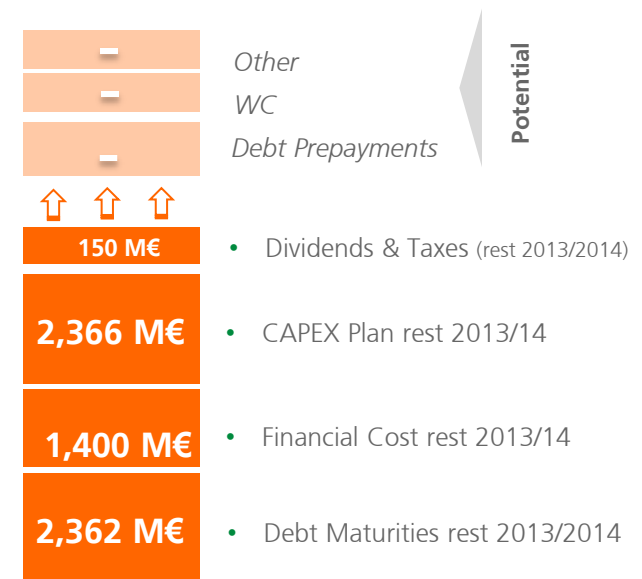
Need for an adequate liquidity position to maintain our competitive position

- Cash balance needed to maintain competitive position (performance bonds, ...)
- Liquidity required to face commitments: CAPEX, interests, debt,...
- Ability to face seasonality and change in funding of Working Capital
- Cash buffer in current market conditions to face commercial requirements

Main Sources of Liquidity



Main Uses of Liquidity



1 Company Overview



2 Our Strengths



3 Financial Highlights



4 In Summary





ABENGOA

Innovative Technology Solutions for
Sustainability



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Thank you